



ASTON CHARLES

Specialist Insurance Recruitment

A Personalised Service from Industry Experts

Mindful of the fact that the recruitment industry doesn't always enjoy the best of reputations, our mission from the start has been to provide our clients and candidates with the professional recruitment service that they deserve.

Founded in 2008, Aston Charles is now one of the UK's leading recruitment specialists within the General Insurance arena.

We listen, we consult, we don't bombard our clients with irrelevant CVs, and we know the insurance industry very well.

As an award-winning business, we are very proud to support the growth and development of a diverse range of insurance organisations throughout the whole of the UK. In fact, we strive to be part of the very fabric of this fascinating industry.

Our clients include, but are by no means limited to, international insurers, global and regional broking houses, niche underwriting agencies, loss adjusting practices, major banks, Lloyd's syndicates and claims management firms.

It's no coincidence that most of our business is gained via personal recommendations from clients and candidates who welcome our straightforward approach - open, honest and consultative recruitment.

We would be delighted to assist you with any recruitment requirements for your insurance business.

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I find Aston Charles to be personable, responsive, articulate and professional in all business and recruitment matters. They go out of their way to provide a solution tailored to your actual requirements, and I would have no hesitation in recommending them.

Gordon Duncan
Head of Corporate
Lockton Companies LLP

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General Broking (Retail & Wholesale)

- Account Handlers/ Brokers
- Account Executives/ Directors
- Development Executives/ Sales Managers
- Operations Managers
- Claims Handlers/ Managers
- Compliance Specialists
- Telesales Executives/ Contact Managers
- Marketing Managers
- Board-level Appointments
- Team Moves & Acquisitions

Underwriting (Composites, MGAs & Lloyd's Syndicates)

- Underwriting Assistants to Head of Underwriting
- Business Development Executives/ Managers
- Account Managers
- Pricing Analysts/ Managers
- Product Developers
- Wording Specialists
- Agency Managers
- Actuarial Analysts/ Actuaries
- Board-level Appointments

Claims & Risk Management

- Claims Handlers/ Managers
- Loss Adjusters
- Surveyors
- Claims Management Specialists
- Health & Safety Consultants
- Auditors
- Paralegals
- Claims Business Development Managers

Other

- Supply Chain Managers
- 3rd Party Supplier Specialists
- Insurance Software Specialists
- Restoration Specialists
- Administrators
- Specialist Insurance Finance and IT Staff
- In-house Insurance Managers

The benefits of using Aston Charles

- Most importantly, we love what we do and we're totally committed to the highest standards of professionalism.
- The majority of our consultants have previously worked directly in the insurance industry and therefore have a very good understanding of the roles for which they are recruiting.
- We take great pride in our 'open, honest and consultative' approach, which means that we are not here to simply fill vacancies, but to act as trusted advisers to our valued clients.
- All of our candidates are thoroughly interviewed, fully briefed on the roles for which they are applying, and only submitted to a client with their express permission.
- We have a vast network of both active and passive candidates throughout the whole of the UK.
- We offer bespoke search strategies, including a superior headhunting service.
- We continually invest in state of the art technology and in-depth market intelligence, which means that we can reach out to talented candidates much faster than the majority of our competitors.
- We have advertising deals in place with a number of the General Insurance industry's major trade publications (print and digital) and continually feature on specialist insurance job boards. As a result, we can advertise your vacancies free of charge.
- Our consultants are encouraged to keep abreast of the latest industry developments and regularly attend lectures and social events held by their local Insurance Institutes.

As well as having multi-disciplined insurance recruiters, we also have specialist consultants covering specific areas such as Underwriting, Broking, Credit Insurance, Claims, Risk Management, Senior Appointments and Mergers & Acquisitions. In order to tackle the well-publicised diminishing number of technical experts in certain areas,

we also assist in sourcing high calibre Trainees.

We recruit across all disciplines within the General Insurance market including Commercial/ Corporate, Private Clients, Financial Lines, Professional Risks, Marine, Credit, Motor, Lloyd's and London Market.



Recent Assignments Completed

Team Move (Aviation Insurance)

National Broker

Head of Underwriting Operations

Mutual Society

Head of Country

Global Broker

Marine Director

National Broker

Team Move (Wholesale Insurance)

Regional Broker

UK Head of Compliance

Global Broker

Team Move/ Establishing New Office

National Broker

Branch Managing Director

National Broker

City MD

National Broker

Chief Operating Director

Claims Management Company

Establishing a New Risk

Management Function

Regional Broker

Sales Director

Regional Broker

Head of Insurance (In-house)

Automotive organisation

MD

One of the UK's largest MGA's

Team Move for a New Branch

National MGA

Company Values

**Our company values are at the very heart of our business.
They enable us to deliver the first-class service that you deserve:**

- We will always be open and honest with you.
- We listen and consult. We're 'people people'; approachable, empathetic and we embrace diversity; always respectful.
- We're proactive and results-driven. We work hard, using passion and enterprise to achieve the perfect outcome.
- And we're totally committed to the best possible levels of industry knowledge; proud of our 'trusted advisor' status within our specialist market.

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Aston Charles' enthusiasm and passion for what they do comes through loud and clear. They have a knack of asking the right questions, always listen carefully and act with complete integrity. Completely reliable in terms of quality and timescales.

**Andrew Scott
Operations Director
ATG Health & Safety
Consultants Ltd**

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