



ASTON CHARLES

Specialist Financial Services Recruitment

A Personalised Service from Industry Experts

Mindful of the fact that the recruitment industry doesn't always enjoy the best of reputations, our mission from the start has been to provide our clients and candidates with the professional recruitment service that they deserve.

Founded in 2008, Aston Charles is now one of the UK's leading recruitment specialists within the Financial Services arena.

We listen, we consult, we don't bombard our clients with irrelevant CVs, and we know the Financial Services industry very well.

As an award-winning business, we are very proud to support the growth and development of a diverse range of Financial Services organisations throughout the whole of the UK. In fact, we strive to be part of the very fabric of this fascinating industry.

Our experience spans across various facets of the industry. With clients ranging from sole trader IFA practices, right through to global Private Banks and Investment Houses, we are well placed to support the recruitment requirements of most employers within the sector, as well as professional candidates at all levels.

It is no coincidence that most of our business is gained via personal recommendations from clients and candidates who welcome our straightforward approach - open, honest and consultative recruitment.

We would be delighted to assist you with any recruitment requirements for your business.

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I have always found Aston Charles to be incredibly helpful and professional. They take time to listen to, and understand my requirements, and then act upon them accordingly. They are a pleasure to do business with.

Adam Ellis
Director

Prestigious Wealth Management
Organisation

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Recent Assignments Completed

Sales Director

Large Regional IFA

Senior Business Development Manager

Investment House

Private Client Assistant

Private Bank

Paraplanner

Regional IFA

Senior Financial Planner

Large Accountancy Practice

Administrator

Local IFA

Wealth Manager

National Wealth Management Organisation

Paraplanner

FS Division of National Insurance Broker

Business Development Director

Boutique SIPP & SSAS Provider

Senior Investment Manager

International Investment House

Self-employed IFA

National IFA

Financial Planner

Wealth Management Organisation

Telephone-Based IFA

Large Regional IFA

Paraplanner

Outsourced Paraplanning Consultancy

The benefits of using Aston Charles

- Most importantly, we love what we do and we're totally committed to the highest standards of professionalism.
- The majority of our consultants have previously worked in the Financial Services market and therefore have a very good understanding of the roles for which they are recruiting.
- We take great pride in our 'open, honest and consultative' approach, which means that we are not here to simply fill vacancies, but to act as trusted advisers to our valued clients.
- All of our candidates are thoroughly interviewed, fully briefed on the roles for which they are applying, and only submitted to a client with their express permission.
- We have a vast network of both active and passive candidates throughout the whole of the UK.
- We offer bespoke search strategies, including a superior headhunting service.
- We continually invest in state of the art technology and in-depth market intelligence, which means that we can reach out to talented candidates much faster than the majority of our competitors.
- We have advertising deals in place with a number of the industry's major trade publications (print and digital) and continually feature on specialist Financial Services job boards. As a result, we can advertise your vacancies free of charge.

As well as being multi-disciplined Financial Services recruiters, we also have specialist consultants covering specific areas such as Investment Management, Private Banking, IFA and Wealth Management, incorporating both junior and senior appointments, and everything in between.

Our key services include:

- Contingency Recruitment
- Search & Selection
- Retained Assignment
- Working in Partnership
- Mergers & Acquisitions
- Team Moves
- Benchmarking
- Bespoke Training



Private Banking & Investment Management

- Private Banker
- Fund Manager
- Relationship Manager
- Financial Planner
- Investment/ Research Analyst
- Investment Assistant
- Financial Planning Assistant
- Investment Administrator
- Compliance
- Business Development
- Senior Appointments - Head of/ Senior Management & Directors

IFA & Wealth Management

- Self-employed Independent Financial Adviser
- Employed Independent Financial Adviser
- Investment Manager
- Paraplanner
- Administrator
- Compliance
- Business Development
- Office Manager
- Operations
- Trainee Independent Financial Adviser
- Senior Appointments - Head of/ Senior Management & Directors

Company Values

Our company values are at the very heart of our business. These enable us to deliver the first-class service that you deserve:

- We will always be open and honest with you.
- We listen and consult. We're 'people people'; approachable, empathetic and we embrace diversity; always respectful.
- We're proactive and results-driven. We work hard, using passion and enterprise to achieve the perfect outcome.
- And we're totally committed to the best possible levels of industry knowledge; proud of our 'trusted adviser' status within the market.

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I have found Aston Charles to be extremely effective in finding suitable candidates at all levels from Director roles, through to Advisors and Paraplanners. I have seldom found another recruiter to be as thorough in their work.

Colin Vickers
Director
Top 100 IFA Practice

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